Form DJ-306 . (Ed. 11-10-66)

UNITED STATES DEPARTMENT OF JUSTICE WASHINGTON, D.C. 20530



EXHIBIT A

TO REGISTRATION STATEMENT					
Under the F					
	bit for EACH foreign principal liste H additional foreign principal acqu		ent S to S		
1. Name and address of registrant	Ruder & Finn Incorporated 110 East 59 Street New York, New York 10022		2. Registration No.		
3. Name of foreign principal		4. Principal addres	ss of foreign principal		
Port of Le Havre Au	uthority One World Suite 2551		Trade Center		
5. Indicate whether your foreign prin	cipal is one of the following type:	I New York,	New York 10048		
Foreign government					
Foreign political party					
[_] Foreign or [_] domestic orga	anization: If either, check one of t	he following:			
Partnership	Committee				
Corporation	Voluntary group				
Association	Other (specify) _	Government Ag	ency		
[] Individual - State his national	lity				
6. If the foreign principal is a foreign	n government, state:				
a) Branch or agency represented l	by the registrant.				
Ministry of Transpor	tation				
b) Name and title of official with	whom registrant deals.				
Jean H. Datin, U.S.	Prepresentative				
7. If the foreign principal is a foreign	n political party, state:				
a) Principal address		. ,			
b) Name and title of official with	whom the registrant deals.				
c) Principal aim	N/ Not Applicabl	e			
3. If the foreign principal is not a for	eign government or a foreign politi	cal party,			

a) State the nature of the business or activity of this foreign principal

Port of Le Havre, France

A war will

b) Is this fore	ign principal					
Owned by a	a foreign governme	nt, foreign political p	arty, or other forei	ign principal Ye	es 🔀 No [
Directed by	y a foreign governr	nent, foreign political	party, or other for	reign principalYe	es 🔲 No [X
Controlled	by a foreign gover	nment, foreign politic	al party, or other f	forèign principal Ye	es 🗌 No 🕻	X
Financed b	y a foreign govern	ment, foreign politica	l party, or other fo	reign principalYe	es [] No [X
		eign government, forei			es 🔲 No [X)
		gn government, foreign			es 🔲 No 💆	X.
		4. The state of th				
9. Explain fully be used.)	all items answered	l "Yes" in Item 8(b).	(If additional spa	ice is needed, a full	insert page ma	У
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		anization and is not o rincipal, state who ov			ment, toreign	
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		* ***	:			
		<u> </u>				
Date of Exhibit A August 6, 198		Name and Title Abraham D. Pe	ritz,Controller	Signatura	um 10 ke	Ŧ
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		,				

Form OBD-65 Rev. 4-27-77 (Formerly DJ-304) OMB No. 43-R435 Approval Expires Oct. 31, 1981

UNITED STATES DEPARTMENT OF JUSTICE Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT Under the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant Name of Foreign Principal Port of Le Havre Authority Ruder & Finn Incorporated Check Appropriate Boxes: The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit. 2. There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence. 3. The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Please see copy of letter of agreement -- attached



5. Describe fully the activities the above foreign principal.	e registrant engages in or proposes	to engage in on behalf of the
	e e e e e e e e e e e e e e e e e e e	
Please see copy of	Letter of Agreement At	ached
6. Will the activities on behalf of	the above foreign principal include	political activities as defined in
Section 1(o) of the Act?1/	Yes No 🔼	
	al activities indicating, among oth	
or policies to be influenced tog	ether with the means to be employe	ed to achieve this purpose.
		·
Date of Exhibit B	Name and Title Abraham D. Peritz,	Signature
8/6/80	Controller	la lit
		Chasem D. feet
induce, persuade, or in any other way in section of the public within the United	rein believes will, or which he intends to, influence any agency or official of the Go States with reference to formulating, ado ference to the political or public interests	, prevail upon, indoctrinate, content, rerament of the United States or any pting, or changing the domestic or foreign

DOJ

M. Jean Datin
U.S. Representative
Port of Le Havre
One World Trade Center
Suite 2551
New York, New York 10048

Dear Jean:

Welcome back to New York. I was really extremely pleased with my trip on Tuesday to the Port. It makes a big difference to be on the spot and to meet the key people that provide all our services and materials for the U.S. campaign.

As usual, it was a privilege to spend so much time with you and M. Genin. I know how busy your schedules are. (If M. Vernon has five meetings on Friday, I can imagine how many M. Genin has!)

I will be talking with the Ruder & Finn affiliates in Philadelphia, Baltimore and Norfolk (Hampton Road) to check out possible dates for the 1981 campaign -- that is either the week of February 23 or March 9 -- and also to arrange a trip for you in early December.

I also can confirm that we can reinstate the program for an additional \$2,500 fee -- \$1,750 to go back over the lists which have already been developed and \$750 for supervision. Any time which I will spend on the campaign from now until we start billing again will be included in the overall cost, unless something extraordinary develops, which would require a great deal more time than we anticipate. Billing of our-fee would begin in December in the amount of \$3,625 for 4 months. Out-of-pocket expenses will be billed as incurred. These figures are estimated for a four-city program. As New York is included, the expenses for luncheons would total approximately \$5,100 rather than \$4,800 (estimating \$25 per person in New York and \$20 in other cities, 60 people at each of four locations).

(cont.)

M. Jean Datin June 26, 1980 Page 2

If you decide to include another city in the program, the additional fees would include research of the guest list, arrangements of the Ruder & Finn affiliate and supervision, amounting to approximately \$4,000 plus expenses.

That's about it. Our meeting with M. Lagnel was very helpful and I anticipate that the exchange of names and information will bring you excellent results in the 1981 campaign.

Please convey my appreciation for a very pleasant day to the Le Havre people, especially M. Genin and, also to M. Lagnel.

With best regards,

Sincerely,

Barbara Burns

BB/mae cc: Norman Weissman